



REISA

SCHOLARSHIP
AUCTION COMPETITION



REISA

REAL ESTATE INSTITUTE
OF SOUTH AUSTRALIA



REISA Scholarship Auction Competition

How does it benefit your school?

\$4,000 scholarship for CPP40307 Certificate IV in Property Services (Real Estate) for every student participating in the auction competition who successfully completes all aspects of the training, mentoring and competition.

Nationally accredited training with SACE points.

Student winner and runner-up to compete in the Australasian Auctioneering Schools Championship in New Zealand 2018.

Students will develop:

- Public speaking skills
- Self confidence
- Social relationships
- A deeper understanding of real estate
- Sales techniques
- Presentation skills

How does it benefit the student?

Winning student will receive \$500 and runner-up will receive \$250.

Winning student and runner-up to compete in the Australasian Auctioneering Schools Championship being held in New Zealand 2018 with flights and accommodation included.

All students that participate in the REISA Auctioneering competition and successfully complete all required aspects will receive a training scholarship for CPP40307 Certificate IV in Property Services (Real Estate) valued at \$4,000 (conditions apply).

The auctioneering course consists of 55 nominal hours of Nationally Accredited training:

- CPPDSM4019A Prepare for auction and complete sale (20 nominal hours) and
- CPPDSM4004A Conduct Auction (5 nominal hours).
- BSBCMM401 Make a presentation (30 nominal hours).

Requirement of students:

Currently enrolled in SACE 1 or 2

The students are required to do three Nationally Accredited units as part of the competition. The students will have contact time for study with REISA facilitators and in July 2018 they will be in an auction competition (practical workshop).

These six contact days for participating students must be completed in the following:

- Four compulsory consecutive days in the school holidays
16 April to 19 April 10am - 3pm then

Options:

- One afternoon (either Monday or Wednesday) every week from 30 April to 4 July from 4:30pm - 6pm
- and/or*
- Monday and Tuesday 9 July & 10 July 10am - 3pm

Skills competition is being held on 19 July 2018

Once the students have completed all areas of the competition, they will be awarded their Scholarship (Certificate IV in Property Services) which they can continue to study throughout the remainder of the year (810 nominal hours) which can be done over 36 months. They are able to do this online, at night classes or by joining classes in the school holidays.